

## Michele Smith – Executive Communications Coach



### BIOGRAPHY

Michele Smith specializes in presentation, consultative selling and client relationship building skills. She brings to her clients' extensive experience in the financial services, advanced technology, and consumer products industries. Michele has the pleasure of coaching and training senior executives at firms such as Morgan Stanley, Kimberly Clark and Siemens.

Prior to joining Exec-Comm, Michele worked for American Express performing business development and strategic alliance functions for both OPEN from American Express and the Jetblue Consumer Card. She also worked for PricewaterhouseCoopers in their management consulting practice advising clients such as UBS, Siemens Medical Systems and Disney. Michele began her career as an analyst for Deutsche Bank in their Advanced Technology Center. A former small business owner, Michele launched, managed and successfully sold a children's boutique in Manhattan's TriBeCa neighborhood that was featured in 'Time Out New York' and other local publications.

Michele holds a Masters of Arts in Organizational Psychology from Columbia University and a Bachelors of Arts in Psychology from the State University of New York at Albany. Michele is also an active volunteer for both Dress for Success and the Small Business Development Center.