

Elisabeth Bykoff – Strategic and Operational Leader

BIOGRAPHY

Elisabeth Bykoff is a high energy, strategic and operational leader with over fifteen years of experience working at large public and pre-IPO SaaS companies. She is skilled in driving strategy-through-execution programs, optimizing operating models and building high performing cross-functional teams. She has in-depth experience in business development, sales, marketing, customer experience and operations across the SaaS, FS, and Consulting sectors. Elisabeth is a change champion and global integrator. She is adept at working closely with boards and investors driving operational cadence and reporting.

Elisabeth joined the Executive team at Agiloft, a PE-backed B2B CLM SaaS company as VP, Global Alliances in September 2020 where she led the development of the partnership ecosystem scaling and enabling growth from both a revenue and services perspectives.

Prior to that, Elisabeth was part of the Executive team at YayPay, a NYC series A FinTech startup, as SVP Customer Experience leading the Services and Customer Success organization. She was responsible for scaling the Professional Services, Customer Support and Customer Success teams with a focus on driving time-to-value and renewal business while providing best-in-class customer experience

